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Cynthia C. Romero, MD, FAAFP
State Health Commissioner

Gary R. Brown
Director

R. Scott Winston
Assistant Director

COMMONWEALTH of VIRGINIA
Department of Health

Office of Emergency Medical Services
1041 Technology Park Drive
Glen Allen, VA 23059-4500

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Contract Modification Agreement

Date: June 18, 2013

Contract Number: 601-517-09-102

Modification #: 0004

Renewal #: 2 of 3

Issued by: Commonwealth of Virginia
Virginia Department of Health
Office of Emergency Medical Services
1041 Technology Park Drive
Glen Allen, Virginia 23059

Contractor: Image Trend, Inc.
20855 Kensington Boulevard
Lakeville, MN 55044

Commodity: Data Processing, Computer Programming and Software Services

This Renewal Agreement is entered into pursuant to the provisions of the basic contract and any modifications, with the following changes:

Period of Performance: 07/01/2013 through 06/30/2014. This is the second of three one-year renewal periods.

Description of Modification:

1. Add the following paragraph to Section IX. Special Terms and Conditions:

DD. **Commonwealth Security Standards:** Vendor is required to provide solutions and services that comply with the current (and any subsequently approved/published) Commonwealth and VDH security standards, policies, guidelines and audit requirements. The Commonwealth security, standards, guidelines and audit requirements will be reviewed annually with the vendor to ensure accessibility to the current documentation listed at: <http://www.vita.virginia.gov/library/default.aspx?id=537#securityPSGs>. Vendor will provide timely responses to informational and audit requests from the VDH Project Manager or the VDH Information Security Officer as they relate to compliance with Commonwealth security standards; internal or APA audits; or incident response investigations.

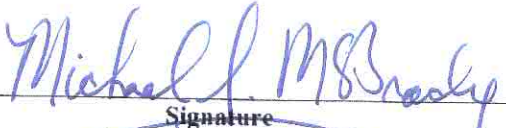
2. **Pricing Schedule:** Attachment 7, Annual Support and Attachment 8, Modules/Services for Purchase by the State and by Virginia EMS Agencies are hereby replaced. Attachment 9 and 10 are removed.

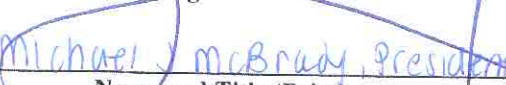
3. **Compensation and Method of Payment:** OEMS shall reimburse ImageTrend for actual expenditures as a result of services provided under the terms of the basic contract and any modifications. Compensation should not exceed **\$100,290.00** during the period of performance, specified above. See attachments 7-8 attached for pricing.

Status of Personnel: Paul Sharpe, Program Admin Specialist II, has been designated as the OEMS administrator for this contract.

Except for the changes provided herein all other terms and conditions of the basic contract remain unchanged and in full force and effect.

ImageTrend, Inc.




Signature


Name and Title (Print)
7/23/2013

Date

VDH/Office of Purchasing and General Services



Signature
STEVEN K. VONCANNON, DIRECTOR

Name and Title (Print) OPG S
8.2.13

Date

Contract #601:517-09-102
Renewal 2 of 3
Attachment #7 (Amended)

Annual Support 7/01/2013-6/30/2014	Description	Qty	Amount	Extended
	EMS State Bridge Annual Support	1	\$19,200.00	\$19,200.00
	Data Mining Tools (Visual Informatics) Annual Support	1	\$7,680.00	\$7,680.00
	ePCR module (Statewide Field Bridge Site License) Annual Support	1	\$16,000.00	\$16,000.00
	Billing Module Annual Support	1	\$800.00	\$800.00
	CAD API Annual Support	1	\$1,600.00	\$1,600.00
	Patient Registry Annual Support	1	\$19,200.00	\$19,200.00
	Visual Informatics - Trauma Cube Annual Support - 1st Year	1	\$960.00	\$960.00
	Annual Fee for Comparative Analysis Reports Initiative	1	\$4,850.00	\$4,850.00
	Total			\$70,290.00

Terms:

The above mentioned items will be invoiced with payment terms of net 30 days.
The recurring Annual Fees will be billed annually in advance.

Attachment #8 (Amended)
Modules/Services Available for Purchase by Virginia Department of Health and Virginia EMS Agencies

Modules/Services Available for Purchase by Virginia Department of Health at pre-established rate.

Modules/Services Available for Purchase by the State	Description	Price	Rate
	Inventory Module for State Bridge	\$20,000.00	One-Time
	Inventory Module for State Bridge Annual Fees	\$3,200.00	Per Year
	Vehicle Maintenance Module	\$20,000.00	One-Time
	Vehicle Maintenance Module Annual Fees	\$3,200.00	Per Year
	Resource Bridge (remaining 25% of license)*	\$20,000.00	One-Time
	<i>Includes: Bed Tracking, Diversion Status, Regional Status</i>		
	Resource Bridge Annual Support	\$12,800.00	Per Year
	Patient Tracking Module (web module) (remaining 25% of license) (includes Field Bridge Integration)*	\$18,750.00	One-Time
	Patient Tracking Annual Support	\$12,000.00	Per Year
	Patient Tracking Statewide Mobile (Android)* <i>Note: Patient Tracking Statewide Mobile to replace the previously purchased Command Center module included in the original Resource Bridge pricing. Requires final payment of the Resource Bridge License prior to system use.</i>	No Charge	One-Time
	Patient Tracking Mobile Annual Support	Included	Per Year
	Resource Bridge Planning and Kickoff Meetings	\$5,000.00	One-Time
	Resource Bridge Training (2 days and 1 trainer)	\$5,000.00	One-Time
	Resource Bridge Legacy Data Conversion (Est. \$15,000) - Requires SOW to be billed at \$125/hour rate	\$125.00	Per Hour
	Resource Bridge Allowance for Customization and State Specific Requests \$18,750 Allowance (150 hours @ \$125/hour); Requires separate SOW for customization to be billed at \$125/hour rate.	\$125.00	Per Hour
	Hospital Hub Module	\$30,000.00	One-Time
	Hospital Hub Annual Support	\$4,800.00	Per Year
	Procurement Module	\$50,000.00	One-Time
	Procurement Annual Support	\$8,000.00	Per Year
	Inventory Module for Resource Bridge	\$25,000.00	One-Time
	Inventory for Resource Bridge Annual Support	\$4,000.00	Per Year
	State Bridge Product Conversion to NEMSIS v3 platform		
	**Please refer to attached Exhibit A for the Initial NEMSIS v3 Conversion Plan for further detail on included items	**Included	One-Time
	Training Sessions (Onsite)	\$1,000.00	Per Day
	Webinar Training Sessions	\$125.00	Per Hour
	Travel for Onsite Training	\$1,500.00	Per Trainer/ Per Trip
	Implementation and Consulting Services	\$125.00	Per Hour
	Out of Scope enhancements and services for products purchased by Virginia Department of Health	\$125.00	Per Hour

*Note: Prior to purchase of any of the above items, please contact ImageTrend for server and/or hardware specifications.

Modules/Services Available for Purchase by Virginia EMS Agencies at pre-established rate.

Modules/Services Available for Purchase by Virginia EMS Agencies	Description	Price	Rate
	Service Bridge Setup Fee	\$5,000.00	One-Time
	Service Bridge Software as a Service (SaaS) Annual Fee	\$1.25	Per Call
	Service Bridge plus NFIRS Tab Setup Fee	\$6,000.00	One-Time
	Service Bridge plus NFIRS Tab Software as a Service (SaaS) Annual Fee	\$1.75	Per Call
	Rescue Bridge Complete Setup Fee	\$7,000.00	One-Time
	Rescue Bridge Complete Software as a Service (SaaS) Annual Fee	\$2.25	Per Call
	Rescue Bridge Complete plus Mobile Fire Inspections Setup Fee	\$7,000.00	One-Time
	Rescue Bridge Complete plus Mobile Fire Inspections Software as a Service	\$2.25	Per Call
	Hospital Hub Connection Fee per Service	TBD	One-Time
	Hospital Hub Annual Transactional Fee	TBD	Per Call
	Training Sessions (Onsite)	\$1,000.00	Per Day
	Webinar Training Sessions	\$125.00	Per Hour
	Travel for Onsite Training	\$1,500.00	Per Trainer/ Per Trip
	Out of Scope enhancements and services for integrations, Billing and CAD	\$125.00	Per Hour
	Integration Services	\$125.00	Per Hour

Note: The above items qualify for purchase by any Virginia EMS Agencies and establishes the base pricing guidelines for any purchase by such agency. Additional functional modules, integrations, customizations or requirements that may arise and are directly associated with the above items may be proposed by ImageTrend and added to the purchase. If a licensure purchase is desired rather than the SaaS model, ImageTrend will propose that to client reflecting the same quantity purchase qualifications as used to establish above prices.

Terms:

The above mentioned items will be invoiced independently upon completion with payment terms of net 30 days.

The recurring Annual Fees will be billed annually in advance.

Payment Milestones negotiated at Contract.

All hosting fees are based upon anticipated usage and include an average of 3 Mb Bandwidth and 30 GB of Storage. These fees are subject to annual usage audits, which may affect future fees at an increase of \$15/Mb/month for Bandwidth and \$15/10GB/month for Storage.

ImageTrend reserves the right to reevaluate on an annual basis and potentially increase the ongoing annual fee rates for the subsequent years. The increase shall not, however, exceed inflation.